

Meet the instructor
Captain Philip H.
Bacon is VicePresident of
Operations at

Siem Shipping Ltd, a multi-fleet

shipowning group. Since 2014, he has consulted and provided expert witness testimony through his company lethus Marine. Following 7 years' naval and merchant navy education, Philip sailed on merchant ships including chemical and gas tankers, general cargo and PSVs. In the shore-based part of his career, he has worked for shipowners from Shell and K-Line to Gearbulk and AM Nomikos.



About this workshop

This one-day, intermediate level workshop provides a deeper understanding of chartering principles and applications for full-time chartering professionals as well as those who work with chartering contracts.

What this course covers

Lecturer Philip Bacon will provide instruction designed to increase proficiency in key areas, including:

- » Major cargoes and trade routes
- » Chartering terminology
- » Shipping and market sector definitions
- » Identifying key stakeholders in a chartering contract
- » The profit and loss levers and rationale of breakbulk cargoes
- » Shipbroker authority advantages and limitations

- » Calculating demurrage and despatch across sectors
- » Bills of Lading: functions and correct usage; pitfalls and risks associated with incorrect usage

Who should attend this workshop?

Cargo owners
Freight forwarders
Shipbrokers
Carriers
Insurers
Agents
Ports, termminals and
stevedoring companies

For the first time, this course will be offered free of charge. Space is limited so indicate your interest when you register for Breakbulk Europe to receive your invitation.